



2023 JAPANESE INVESTOR SEMINAR

Tokyo | Monday 25 September | 2.30pm

Australian Embassy, 2-1-14 Mita, Minato-ku, Tokyo

Agenda

2.30pm - 3.00pm

Embassy security clearance and registration

3.00pm - 3.05pm

Welcome from the Australian Government

Vivien Lim | Counsellor (Commercial) | Australian Embassy

3.05pm - 3.25pm

Welcome and market update from the Australian Securitisation Forum

- Summary of recent primary market issuance
- Diversity of issuers

Chris Dalton | Chief Executive Officer | Australian Securitisation Forum

3.25pm - 3:45pm

Outlook for the Australian economy and housing markets

- Macro trends influencing the Australian economy
- Slowing economic growth, household debt trends and RBA interest rate rises
- Stabilising trends in Australian regional housing markets after 2022 downturn

Kohei Iwahara | Senior Economist Japan Pacific | Natixis Japan Securities Co., Ltd.

3.45pm - 4.15pm

Update on the Australian residential mortgage market

- Current dynamics of mortgage origination
- Changes to underwriting and origination channels broker, direct, online
- Impact of interest rates to origination volume and borrower demand
- Underwriting of new loans with rising interest rates and volatile housing prices

Hiroshi Sonoda | Director | S&P Global Ratings Japan Inc.

4.15pm - 4:30pm

Break

4.30pm - 5.10pm

Credit performance and relative value of Australian RMBS/ABS

- Credit performance of RMBS/ABS and comparison of RMBS/ABS arrears performance
- Trends with RMBS CPR
- Diversity of issuer base and international investor participation
- Relative value of Australian RMBS/ABS

Atsushi Kuroda | Senior Director| Fitch Ratings Japan Limited

Tomohiro Miyasaka | Chief Analyst of Securitisation | SMBC Nikko Securities Inc.

5.10pm - 6.00pm

Issuer and investor panel

- Current trends in RMBS and ABS issuance
- Increase in non-bank financing of auto loan receivables
- Trends in credit card, personal loan and SME ABS
- Attractiveness of Australian Securitisation and Japanese investors' liquidity

Takehiro Yamamiya | Director | Societe Generale Securities Japan Limited [Moderator]

James Austin | Chief Financial Officer | Firstmac Limited

Rick Li | Treasurer | RedZed Lending Solutions Pty Ltd

Ed Freilikh | Head of Finance & Capital Markets | Mortgage House June Mc Fadyen | Group Treasurer | **Allied Credit**

Mahito Isobe | Head of Strategic Investment Department | **The Tokyo Star Bank Limited** Hirohito Sakurai | Investment Group Head | **Sony Bank Inc.**

6:00pm - 7:30pm

Networking drinks and canapés

7.30pm

Seminar concludes