



ASF VIRTUAL EVENT

Twenty-Two Vision: Securitisation in the new decade

Thursday 24 September | 2pm - 3pm (AEST)

Gary Lembit, Senior Manager, Client Insights & Analytics, Perpetual

Gary is a market research professional with more than 35 years' experience. He worked for one of the largest research companies in the world, TNS, for 20 years followed by six years at Macquarie as insights manager. He was worked at Perpetual Corporate Trust for six years as client insights manager.

Gary has undertaken many substantial studies across a vast array of sectors including several within the securitisation industry covering global and local investors, Australian issuers and now securitisation innovation in the coming decade.

Neil Murchie Chief Investment Officer, Athena Home Loans

Neil is an investment professional with over 20 years' experience in banking and financial markets. He has extensive buy-side funds management and sell-side equity research experience and a background in management consulting and M&A. Neil joined Athena as a member of the founding team in early 2018 and has led the build out of the Group's funding arrangements from inception to more than \$2bn currently.

Sarah Samson, Head of Securitisation, National Australia Bank.

Sarah has been in the securitisation team at NAB for the past eight years and was appointed to the role of head of securitisation at National Australia Bank (NAB) in 2016. She is well known to most issuers, investors, and other counterparties through her work on many transactions during her time in the industry, and has been the primary lead on many securitisation transactions which NAB has arranged and led globally.

Prior to this, Sarah worked at S&P Global Ratings in structured-finance ratings in Melbourne and London, as a primary rating analyst and contributing to criteria and research.

She is a member of the Australian Securitisation Forum's national committee, is co-chair of the industry and markets subcommittee, and has previously been a member of the women in securitisation subcommittee.

Rob Camilleri Co-Founder and Investment Manager, Realm Investment House

With more than 20 years of market experience, Rob is well known and regarded in the domestic financial markets where he has held senior fund-management positions. He has also chaired and sat on a number of peak industry committees and task forces. As a senior manager, credit for Aviva Investors, Rob was also a key input to the management of A\$3.5 billion in debt assets, and liaised with the equities team in the management of A\$6 billion of assets in this sector.

Rob is a member of the Australian Securitisation Forum's national committee and also its education faculty.

Raj Bhat, Head of Capital Management, Prospa

Raj joined Prospa in March 2018, after nine years at KPMG leading the firm's debt advisory services – where his team enjoyed a strong track record and industry wide recognition for offering a best-in-class service proposition.

Over the past eight years, Raj has been involved in more than A\$5 billion in capital raising across a range of ASX-listed and privately held Australasian finance companies, banks, credit unions and government departments.

His experience in raising capital for the financial-services sector spans consumer and commercial receivables and a wide range of asset classes including unsecured SME loans, motor vehicles, credit cards, and consumer auto and residential mortgages. Prior to his role at KPMG, Raj was vice president at Barclays Capital, Associate Director - Leveraged Finance at Westpac and he spent several years with ANZ.

Chris Dalton, Chief Executive Officer, Australian Securitisation Forum

Since 2009, Chris has been the chief executive officer of the Australian Securitisation Forum (ASF), the peak industry association for participants in Australia's securitisation market.

This followed 19 years with S&P Global Ratings (S&P), including eight years as managing director and country head for Australia and New Zealand, responsible for the management of S&P's credit ratings, managed fund research, index services and financial data businesses. He played a leading role in the development of Australia's securitisation industry during his time with S&P and has been a strong contributor in the past to the ASF's initiatives.

His background includes roles in corporate banking, treasury, technology and auditing, and he is a former director of the Emergency Services and State Superannuation Fund, an A\$22 billion pension fund.

Rod Ellwood, General Manager – Debt Market Services, Perpetual Corporate Trust

Rod joined Perpetual in 2013 and is the General Manager of Debt Market Services in Perpetual Corporate Trust. He has oversight and responsibility for all debt markets services for the securitisation and structured finance business.

He has over 25 years' experience in the securitisation and debt capital markets industry. Prior to joining Perpetual, Rod has held a number of senior positions in the industry, including Senior Manager, Structured Funding in Group's Treasury at ANZ Bank. He was responsible for group securitisation funding, including the development and execution of the first covered bond issued in Australia.

In 1998, he founded Longreach Global Capital, Australia's first independent asset-backed conduit, where he served as the CEO for nine years. During his earlier career, Rod was General Manager Finance and Treasurer at RAMS Home Loans where he worked with the founders on the establishment and growth of the business in 1994.

He is a member of the Australian Institute of Company Directors and has completed several leadership courses, including the LEAD Program in corporation innovation at the Graduate School of Business at Stanford University.